22STCV09609

Assigned for all purposes to: Stanley Mosk Courthouse, Judicial Officer: Rupert Byrdsong Electronically FILED by Superior Court of California, County of Los Angeles on 03/18/2022 03:32 PM Sherri R. Carter, Executive Officer/Clerk of Court, by H. Flores-Hernandez, Deputy Clerk 1 Michael N. Feuer, City Attorney (SBN 111529) Michael J. Bostrom, Assistant City Attorney (SBN 211778) 2 Steven S. Son, Deputy City Attorney (SBN 265921) Christopher S. Munsey, Deputy City Attorney (SBN 267061) 3 John B. Sprangers, Deputy City Attorney (SBN 302891) OFFICE OF THE LOS ANGELES CITY ATTORNEY 4 City Hall East, 200 North Main Street, 6th Floor 5 Los Angeles, California 90012 Telephone: (213) 978-1846/1863 6 Facsimile: (213) 978-2286 E-mail: chris.munsey@lacity.org 7 steven.son@lacity.org john.sprangers@lacity.org 8 9 Attorneys for Plaintiff, THE PEOPLE OF THE STATE OF CALIFORNIA 10 NO FEE - CAL. GOVT. CODE § 6103 11 SUPERIOR COURT OF THE STATE OF CALIFORNIA 12 FOR THE COUNTY OF LOS ANGELES 13 14 Case No. 22STCV09609 THE PEOPLE OF THE STATE OF CALIFORNIA, 15 **COMPLAINT FOR INJUNCTIVE** 16 Plaintiff, RELIEF AND CIVIL PENALTIES FOR **VIOLATION OF:** 17 v. (1) CALIFORNIA'S UNFAIR 18 HOMEAWAY.COM, INC., a Delaware **COMPETITION LAW (CAL. BUS. &** corporation, and DOES 1-25, inclusive, PROF. CODE §§ 17200, ET SEQ.); 19 AND Defendants. (2) LOS ANGELES MUNICIPAL CODE 20 **SECTION 11.00.** 21 [Verified Answer Required Under Cal. 22 **Code Civ. Proc. § 446(a)**] 23 24 25 26 27 28

INTRODUCTION 1. The People of the State of California ("People") bring this action to put an end to Defendant HomeAway.com, Inc.'s ("HomeAway") flagrant violation of the City of Los Angeles' (the "City") Short-Term Rental Ordinance (the "Ordinance"). The Los Angeles City Council adopted the Ordinance upon finding that an influx of short-term rentals driven by Internet-based platforms had worsened the City's "extreme shortage of housing," contributed to "increased rents and decreased availability of housing," created "negative impacts on the residential character of neighborhoods," and increased "nuisance activity." To combat these problems, the Ordinance prohibits hosting platforms from processing short-term rental booking transactions for hosts who have not registered with the City. HomeAway, one of the leading Internet-based short-term rental hosting platforms, flouts the Ordinance, and routinely books transactions for unregistered hosts. From November 7, 2021, to December 7, 2021, alone, HomeAway processed at least 229 unauthorized booking transactions in the City. Through this lawsuit, the People seek to enjoin HomeAway from further violating the Ordinance. The People also seek statutory penalties of up to \$2,500 under the Unfair Competition Law and up to \$2,500 under Section 11.00 of the Los Angeles Municipal Code for each past unauthorized booking transaction. These remedies are necessary to deter HomeAway and others from engaging in similar conduct in the future. **PARTIES** 2.

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- The People bring this civil law enforcement action by and through Los Angeles City Attorney Michael N. Feuer, pursuant to the authority granted under California Business and Professions Code sections 17204 and 17206(a) and Los Angeles Municipal Code section 11.00(l).
- 3. HomeAway is a Delaware corporation with its principal place of business in Austin, Texas. HomeAway is registered with the California Secretary of State to do business in the State of California. HomeAway also has a Business Tax Registration issued by the City's Office of Finance, authorizing HomeAway to do business in the City. HomeAway conducts business in the City and has been doing so for a number of years.
- 4. The true names and capacities of Defendants sued herein as Does 1 through 25, inclusive, are unknown to the People, and the People therefore sue these Defendants by such

fictitious names.

- 5. When the true names and capacities of these Doe Defendants have been ascertained, the People will seek leave of this Court to amend this Complaint to insert in lieu of such fictitious names the true names and capacities of the fictitiously named Defendants.
- 6. All of the acts and omissions described in this Complaint were duly performed by, and attributable to, all Defendants, each acting as the agent, employee, alter ego, and/or under the direction and control of the others, and such acts and omissions are within the scope of such agency, employment, alter ego, and/or direction and control.
- 7. Each Defendant sued herein also (or in the alternative) aided and abetted all of the other Defendants in violating the letter of and the public policy embodied in the laws set forth in this Complaint. For this reason, use of the term "HomeAway" below shall include all Doe Defendants.

JURISDICTION AND VENUE

- 8. The Superior Court has original jurisdiction over this action pursuant to Article VI, section 10 of the California Constitution, which grants the Superior Court original jurisdiction in all causes other than those specifically enumerated.
- 9. The Superior Court has personal jurisdiction over HomeAway pursuant to California Code of Civil Procedure section 410.10 because HomeAway conducts business in the State of California, purposely avails itself of the benefits of doing business in California, and the violations of law alleged herein occurred in this state in whole or in part.
- 10. Venue is proper in the Los Angeles County Superior Court pursuant to California Code of Civil Procedure sections 393 and 395.5 because the cause, or some part of the cause, arose in Los Angeles County and liability arises from HomeAway's operation of its business in Los Angeles County.

THE CITY'S SHORT-TERM RENTAL ORDINANCE

- 11. Driven by Internet-based platforms like HomeAway, short-term rentals—those for 30 consecutive days, or fewer—have proliferated in recent years in the City, and elsewhere.
 - 12. In December 2018, the City enacted Los Angeles Ordinance No. 185,931 (again,

the "Ordinance") in an effort to limit the negative consequences of short-term rentals—the reduction in housing stock, increased nuisance activity, and the negative impact on the residential character of neighborhoods.

- 13. The Ordinance amended the Los Angeles Municipal Code ("LAMC") to add provisions regulating "Short-Term Rentals." A "Short-Term Rental" is defined in the Ordinance as a rental unit, "rented in whole or in part, to any Person(s) for transient use of 30 consecutive days or less. Rental Units within City-approved Hotels, motels, Transient Occupancy Residential Structures and Bed and Breakfasts shall not be considered a Short-Term Rental." LAMC § 12.22(A)(32)(b)(11).
- 14. The Ordinance provides that hosts may only offer their primary residence for short-term rentals (in the language of the Ordinance, "Home-Sharing"), and prohibits short-term rental of housing units subject to the City's Rent Stabilization Ordinance and those units set aside as affordable or income-restricted. *See* LAMC § 12.22(A)(32)(c)(2).
- 15. The Ordinance requires eligible hosts to submit an application, pay an application fee, and obtain a registration number from the City's Department of City Planning before engaging in short-term rentals. All advertisements for short-term rentals must clearly list the host's City-issued registration number, and hosts may not engage in short-term rentals for more than 120 days in a calendar year unless the host obtains a separate Extended Home-Sharing registration number from the City. Hosts must also pay a per-night fee to the City for each night of short-term rental, and collect from their guests and remit to the City Transit Occupancy Taxes. *See* LAMC § 12.22(A)(32)(d), (e).
- 16. Under the Ordinance, a "Hosting Platform" is defined as anyone who participates in the short-term rental business "by collecting or receiving a fee, directly or indirectly through an agent or intermediary, for conducting a Booking Service transaction using any medium of facilitation." LAMC § 12.22(A)(32)(b)(5). "Booking Service" is defined as "[a]ny reservation and/or payment service" that is provided by anyone who facilitates a short-term rental transaction and for which the individual/entity "collects or receives, directly or indirectly through an agent or intermediary, a fee in connection with the reservation and/or payment of services provided for the

transaction." LAMC § 12.22(A)(32)(b)(2).

- 17. The Ordinance provides that "Hosting Platforms shall not process or complete any Booking Service transaction" for any host who does not have "a valid Home-Sharing registration number issued by the City or a pending registration status number." LAMC § 12.22(A)(32)(f)(1). The Ordinance also prohibits Hosting Platforms from "process[ing] or complet[ing] any Booking Service transaction for any Host listing that has exceeded the authorized 120-day limit in one calendar year unless the Host has obtained an Extended Home-Sharing approval." LAMC § 12.22(A)(32)(f)(2). "Host" is defined as "[a]n individual who is registered for Home-Sharing[.]" LAMC § 12.22(A)(32)(b)(6).
- 18. The City's Department of City Planning provides a daily list to all Hosting Platforms, including HomeAway, identifying all registered hosts in the City, as well as the remaining days each registered host is permitted to engage in short-term rentals.
- 19. The Ordinance went into effect on July 1, 2019, and the City began enforcing its provisions on November 1, 2019.

THE CITY'S SEPTEMBER 2021 REPORT

- 20. On September 8, 2021, the City's Department of City Planning released a report on the progress of implementing and enforcing the City's Home-Sharing program, which reflected significant and widespread noncompliance with the Ordinance.
 - 21. Among other things, the September 2021 report concluded that:
 - As of August 2021, there were still approximately 1,500 listings that failed to display a valid City-issued registration number;
 - As of June 2021, there were still approximately 600 listings that falsely claimed that the property in question is exempt from the Ordinance as a hotel, motel, bed and breakfast, or Transient Occupancy Residential Structure; and
 - Only around 35% of all registered hosts listing on an Internet-based platform, like

Pending registration status numbers were used on an interim basis when the Ordinance first took effect. They are no longer issued.

HomeAway, paid the City the required nightly fee for each night that the host's property is rented on a short-term basis, costing the City hundreds of thousands of dollars in lost revenue every month.²

22. Additionally, the September 2021 report noted that accessory dwelling units ("ADU(s)") account for nearly 15% of all active short-term rental registrations, even though they comprise only 0.5% of the City's total housing stock. According to the report, this suggests that ADUs are routinely illegally used as short-term rental properties—given that ADUs are ineligible for registration under the Ordinance, except in the unlikely event the ADU is the owner's primary residence or where the owner applied for a building permit for the ADU prior to 2017.

<u>HOMEAWAY – BACKGROUND/OVERVIEW</u>

- 23. HomeAway provides Internet-based Hosting Platforms on which real property owners, renters, and/or managers advertise residential properties to potential renters seeking temporary lodging, including in the City.
- 24. HomeAway's Hosting Platforms previously included HomeAway.com, VRBO.com, and VacationRentals.com. In or around 2020, HomeAway rebranded all of its Hosting Platforms to Vrbo (standing for "Vacation Rentals by Owner") and its websites began redirecting readers to Vrbo.com, which claims 42 million monthly worldwide unique visitors and 480 million monthly worldwide page views.
- 25. Hosts may list properties on Vrbo.com after creating an online account (by providing the host's first/last names, telephone number, e-mail address, and an account password), verifying the location of the property, adding details about the space (relating to bedrooms, bathrooms, and common areas), listing amenities (e.g., pool, wireless Internet, and so forth), providing a listing headline and a narrative/description of the property, adding photographs, confirming the host's contact and banking information, and providing other details about the property's use and limitations (e.g., smoking, pets, and the like) and rental rates and fees.

This excludes Hosting Platform Airbnb, which collects and remits this fee on behalf of the Host. The City and Airbnb have a separate Platform Agreement relating to Airbnb's obligations under the Ordinance. HomeAway has not entered into any such agreement with the City.

- 26. Under its "pay-per-booking" option, HomeAway charges hosts a set commission after the host receives a booking for a property through HomeAway's booking service.

 Alternatively, hosts may opt for an annual subscription, under which HomeAway charges a flat yearly fee for the right to list properties.
- 27. Prospective guests may book host properties on Vrbo.com by navigating to the host's online listing, entering arrival and departure dates, selecting the number of adults and children in the rental party (and selecting the pets checkbox, if applicable), clicking the "Request to Book" or the "Book Now" option, reviewing the payment total, payment schedule, and other (if any) deposit information, entering contact information (and any notes for the host), reviewing and agreeing to terms/conditions and privacy, rental, cancelation, and any other applicable policies, and providing payment and billing-related information.
- 28. Where the prospective guest books a property that indicates "Instant Book," the traveler receives an instant notification that the booking is confirmed, without having to wait for the host to accept. Where the prospective guest books a property that indicates "24 Hour Confirmation," the traveler receives a confirmation notification stating that the request has been successfully submitted, and the host has 24 hours to accept or decline.

HOMEAWAY'S VIOLATION OF THE ORDINANCE

- 29. Since the City began enforcing the Ordinance, HomeAway has processed or completed over 10,000 booking transactions involving short-term rental properties situated within the City. The City's ongoing review of HomeAway's booking transactions data suggests that HomeAway processed or completed thousands of these transactions in violation of its obligations under the Ordinance.
- 30. During the November 7, 2021, to December 7, 2021, time period alone, the latest 30-day rolling period for which the City possesses booking transactions data verified by HomeAway, HomeAway processed or completed at least 776 booking transactions involving short-term rentals City-wide.³ Of those 776 booking transactions, 229 of them (i.e., approximately 30%) involved short-term rentals that did not have a valid Home-Sharing

This does not include bookings that were later cancelled.

registration number or a pending registration status number issued by the City.

31. Such a high rate of violation is unsurprising when considering that HomeAway does not require hosts in the City to provide a Home-Sharing registration number before listing their short-term rentals online and that, on information and belief, HomeAway does not attempt to verify a host's registration number, to the extent the host voluntarily provides one at all.

ENFORCEMENT AUTHORITY

Unfair Competition Law

- 32. California's Unfair Competition Law, Cal. Bus. & Prof. Code §§ 17200, et seq. (hereinafter "UCL"), prohibits "unfair competition," which "mean[s] and include[s] any unlawful, unfair or fraudulent business act or practice[.]" CAL. Bus. & Prof. Code § 17200. "By proscribing any unlawful business practice, section 17200 borrows violations of other laws and treats them as unlawful practices that the unfair competition law makes independently actionable." Cel-Tech Communications, Inc. v. Los Angeles Cellular Tel. Co., 20 Cal. 4th 163, 180 (1999) (quotations omitted). "Virtually any law—federal, state or local—can serve as a predicate for a [UCL] action." State Farm Fire & Casualty Co. v. Superior Court, 45 Cal. App. 4th 1093, 1102–1103 (1996) (disapproved on another ground as stated in Cel-Tech, 20 Cal. 4th at pp. 184–185). Thus, violation of the City's Short-Term Rental Ordinance is a violation of the UCL.
- 33. Under the UCL, the Los Angeles City Attorney is empowered to file a civil law enforcement action on behalf of the People of the State of California against any "person" who engages, has engaged, or proposes to engage in unfair competition. *See* CAL. BUS. & PROF. CODE §§ 17203, 17204, 17206. The UCL defines "person" to "mean and include natural persons, corporations, firms, partnerships, joint stock companies, associations and other organizations of persons." CAL. BUS. & PROF. CODE § 17201.
- 34. The UCL states that "[a]ny person who engages, has engaged, or proposes to engage in unfair competition may be enjoined in any court of competent jurisdiction" and that "[t]he court may make such orders or judgments, including the appointment of a receiver, as may be necessary to prevent the use or employment by any person of any practice which constitutes

completing booking transactions for short-term rentals for hosts who do not have a valid Home-

HomeAway has violated and continues to violate the UCL by processing or

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1	Sharing registration number or a pending registration status number issued by the City at the time		
2	the booking transaction is processed or completed.		
3	42. Unless enjoined, HomeAway will continue to violate the UCL as described above		
4	SECOND CAUSE OF ACTION		
5	AGAINST ALL DEFENDANTS FOR VIOLATION OF LAMC SECTION 11.00		
6	43. The People incorporate herein by reference all preceding allegations as though		
7	fully set forth herein.		
8	44. HomeAway has violated and continues to violate LAMC section 11.00 by		
9	processing or completing booking transactions for short-term rentals for hosts who do not have a		
10	valid Home-Sharing registration number or a pending registration status number issued by the		
11	City at the time the booking transaction is processed or completed.		
12	45. Unless enjoined, HomeAway will continue to violate the LAMC as described		
13	above.		
14	PRAYER FOR RELIEF		
15	Wherefore, the People pray that:		
16	1. HomeAway be enjoined from processing or completing any short-term rental		
17	booking transaction for any host who does not have a valid Home-Sharing registration number o		
18	a pending registration status number issued by the City;		
19	2. HomeAway be enjoined from processing or completing any short-term rental		
20	booking transaction for any host exceeding the authorized 120-day limit in one calendar year		
21	unless the host has obtained an Extended Home-Sharing approval from the City;		
22	3. HomeAway be assessed a civil penalty of up to \$2,500 for each violation of the		
23	UCL described above;		
24	4. HomeAway be assessed an additional civil penalty of up to \$2,500 for each		
25	violation of the LAMC described above;		
26	5. The People recover the costs of this action; and		
27	6. The People be granted such other and further relief as this Court may deem to be		
28	just and proper.		

1	Dated: March 18, 2022	Respectfully submitted,
2		OFFICE OF THE LOS ANGELES CITY ATTORNEY
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4		By: MICHAEL J. BOSTROM
5		Assistant City Attorney
6		Attorneys for Plaintiff,
7		THE PEOPLE OF THE STATE OF CALIFORNIA
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